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POINT-OF-SALE INVOICING KEEPS SHEARER AHEAD OF THE SALES RUSH



The early sales rush didn't backlog Shearer Farm's parts ordering and bookkeeping procedures. In fact, their Challenger I in-house computer system distributed by your Association, increased productivity substantially. In a matter of seconds, Rick Stair, shown above, can verify amount on hand, cost, and bin location of a part; audit the customer's account balance; and generate the invoice. Automatically, at the same time, sales, cost, and inventory ledger entries are generated, the customer's account is charged with the sale, and parts inventory is reduced! Rick relates, "I just don't know how we got along without it!"